

# Microsoft Licensing Changes

Tuesday, October 8, 2013 9:22 AM

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- **Different types of MS Licensing Options**

Volume Licensing, Online Services, OEM, SPLA, ISV-R, FPP

SA must be acquired from 90 days of purchase

OEM with SA --> provides re-imaging rights.

Client OS downgrade = N-1  
 Server OS downgrade = N -2

Volume licensing = **bulk purchase, OLP, Open Value License, OV-Company Wide equates to EA, Open Value Subscription**

Non Perpetual Licenses = **Cloud licenses, Enterprise Subscription Agreement**

Select Plus - **non Expiring agreement, perpetual licenses, Four price level based on points and pools, monthly ordering, decentralized purchasing with automatic price savings, based on volume across the organization, software assurance optional, software assurance membership offered, Spread payments for L&SA and SA**

- **Select level reviewing will take place annually.**

Enterprise Agreement = T-36, which means use first, pay later.



- **Platform EA = Platform discussion, which also equates to component products, e.g Microsoft Office, Desktop OS. Partial standardization.**

- **ECI & EAP will be retired on 1st November 2013, Both ECI & EAP will be replaced by SCE**  
 SCE replaces ECI and EAP to ease adoption of the cloud offering lowest windows Azure pricing, application license mobility to the cloud and new benefits for using System Center to manage Azure resources. SCE will help to drive consistency with the enterprise enrollment in terms and pricing as well as reduce the number of STB enrollments for the customers.

The Server and cloud enrollment ( SCE )

**Core infrastructure, Application platform, developer platform and Windows Azure**

<u>Core Infra</u>	<u>App Platform</u>	<u>Developer Platform</u>	<u>Windows Azure</u>
CIS SKUs (windows Server) + System Center	SQL Server optionally available, sharepoint server and biztalk server	Visual Studio ultimate and premium	All Windows Azure-Cloud Services

- **How O365 Licenses take place ?**

**Type of SKU's available**

**Consumer, Small Business, Midsize Business, Enterprise, government, Education**

**E1 plan --> can upgrade to E3 -- Answer is Yes you can.**

**MSKU --> Can upgrade to E3 -- Answer as of now NO. But W.E.F Nov 2013 = YES**

- **How customer can buy O365 ?**

Customer can buy it....

- **Online**
- **EA with Transition or Add On Pack.**
- **Open**
- **FPP**
- **Syndicate --> E.g Microsoft Certified ISP or Microsoft Certified Retailer**

Transition SKU's	Bridge CALS	Step up SKU's
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- **What is required for VDA/VDI ? Companion Device licensing model**

- Win CAL, RDS CAL, Win 8 w/o SA VDA	It must be employee owned devices ( 4 devices )
- Windows Server 2012 with Remote desktop services	Nil
- Thin Client VDA and Win CAL with RDS CAL	Nil